

10 Must-Dos to Prepare Your Small Business for Sale

Is Your Business Fit To Sell? 10 Steps to Take TODAY to Prepare Your Small Business for Sale



Is Your Business Fit To Sell?

- Start a list of potential buyers
- Audit your own records
- Assess your team's skills
- Solidify your management team
- Get an independent valuation
- Identify what assets you don't want to sell
- Consult other entrepreneurs who have sold their business
- Review contracts, licenses and agreements
- Assess the value of your services during the transition period
- Know your after-sale plans

- **Learn more at: <https://www.linkedin.com/pulse/your-business-fit-sell-anthony-caliendo>**

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