25 Alexa Commands for Sales Pros

Think Alexa is just a fun gadget to find out the weather or turn your lights on and off? Think again! Amazon Echo's voice-activated virtual assistant Alexa is a must-have for salespeople! Alexa frees up your time, makes you more productive, can save you money and even get you motivated! Alexa Skills - aka apps - provide more features and capabilities, and can be easily found and set-up.



Productivity

- ¶Alexa, send a text to [XYZ]Place calls and answer text messages. Mastermind is a great skill to enhance text management.
- 1] Alexa, call [XYZ] at 3:45pm today. Alexa can make phone calls for you: Mastermind is a great skill to enhance call management.
- [] Alexa, ask my calendar what's on my schedule on August 21? Alexa can help you manage your schedule, keep track of your to-do list, and set reminders.
- ¶Alexa, how do you spell [word]? Alexa can prevent embarrassing typos in your documents.
- 1] Alexa, what were my sales last month? Alexa can help quickly find information for you, like sales data.
- ¶Alexa, how many days are left until [XYZ]?Calculate the days to a deadline.
- 1 Alexa, read my new emails. Read, delete and prioritize emails.
- ¶Alexa, what time is it now in London? Calculate time zones.
- 1] Alex, start Chat Bot. Update client [XYZ] with Contract Signed August 5. Alexa integrates with Slack for team productivity.

Meetings

- [] Alexa, schedule a meeting with [XYZ]. Alexa lets you coordinate calendars and find an available meeting time with another person.
- fl Alexa, move my meeting at 3pm to tomorrow at 4pm. Alexa can reschedule meetings on your calendar.
- 1] Alexa, ask conference manager to start my call. Alexa Conference Manager skill can find and start your conference call.

Save Time

• ¶"Alexa, how do I drive to [XYZ]?Alexa can provide directions.

- ¶Alexa, how long will it take to drive from home to [XYZ]?Alexa will calculate how long it will take you to drive to a specific location incorporating current traffic conditions.
- ¶Alexa, call Uber for a ride. Rushing at the airport and you need to call a ride.
- ¶Alexa, order a mocha frappucino at Starbucks. Order a Starbucks.
- ¶Alexa, tell me when its 11:45am every Tuesday. Set reminders so you never miss an important meeting.
- ¶Alexa, what is the top news today? Alexa can tell you the recent headlines and news events.
- 1 Alexa, ask Email Assistant what time my flight leaves. Alexa's Email Assistant skill can be configured to find, track and report your travel plans.
- ¶Alexa, ask Web Analytics for my Google Analytics complete report. Alexa's Web Analytics skill can be integrated with your website's Google Analytics to track and report website traffic.
- 1 Alexa, tell Expense Tracker that I paid 10 dollars for food. Alexa's Expense Tracker skill can track expenses and expense categories.
- ¶Alexa, ask Security Line what is the wait time at ORD terminal 3?Alexa can save you time by telling you how long the TSA security lines are so you don't arrive at the airport too late or too early.

Motivation & Education

- ¶Alexa, tell me a motivational saying. Alexa will quote random motivational tips.
- [1] Alexa, ask AnyPod to play [XYZ] Podcast. Alexa routines can be set up using AnyPod to play podcasts.
- 1 Alexa, what's my Flash Briefing? Alexa can set up different flash briefings with sales, entrepreneurship and business tips and news.
- Here 10 more Alexa commands to improve your productivity https://www.checkli.com/checklists/anthonycaliendo/tech-hacks-that-save-money-10-alexa-productivity-commands-1
- Checkout more of my resources, tips and checklists for sales success: http://www.thesalesassassin.com

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